Certified partner with

SAP Gold Partner

salesforce authorized cloud reseller

Automate Accelerate Achieve

Introduction of AI and AI Use Cases in Organizations

Round 2 Solutions

Presented By Vichien Lanchanavanich

May 16, 2025

Establishment & Partnership

- **10 Years Anniversary.** Founded in 2014 by team of experts in technology and business management services
- **Nov 2022**, reached partnership with NS Solutions, a Japanese global SI provider established by Nippon Steel Corp.
- **Aug 2024**, reached partnership with G-able, a SET listed major digital solution provider in Thailand

SAPS/4HANA

CRM

Analytic and Planning

Integration & Development

RPA & AI

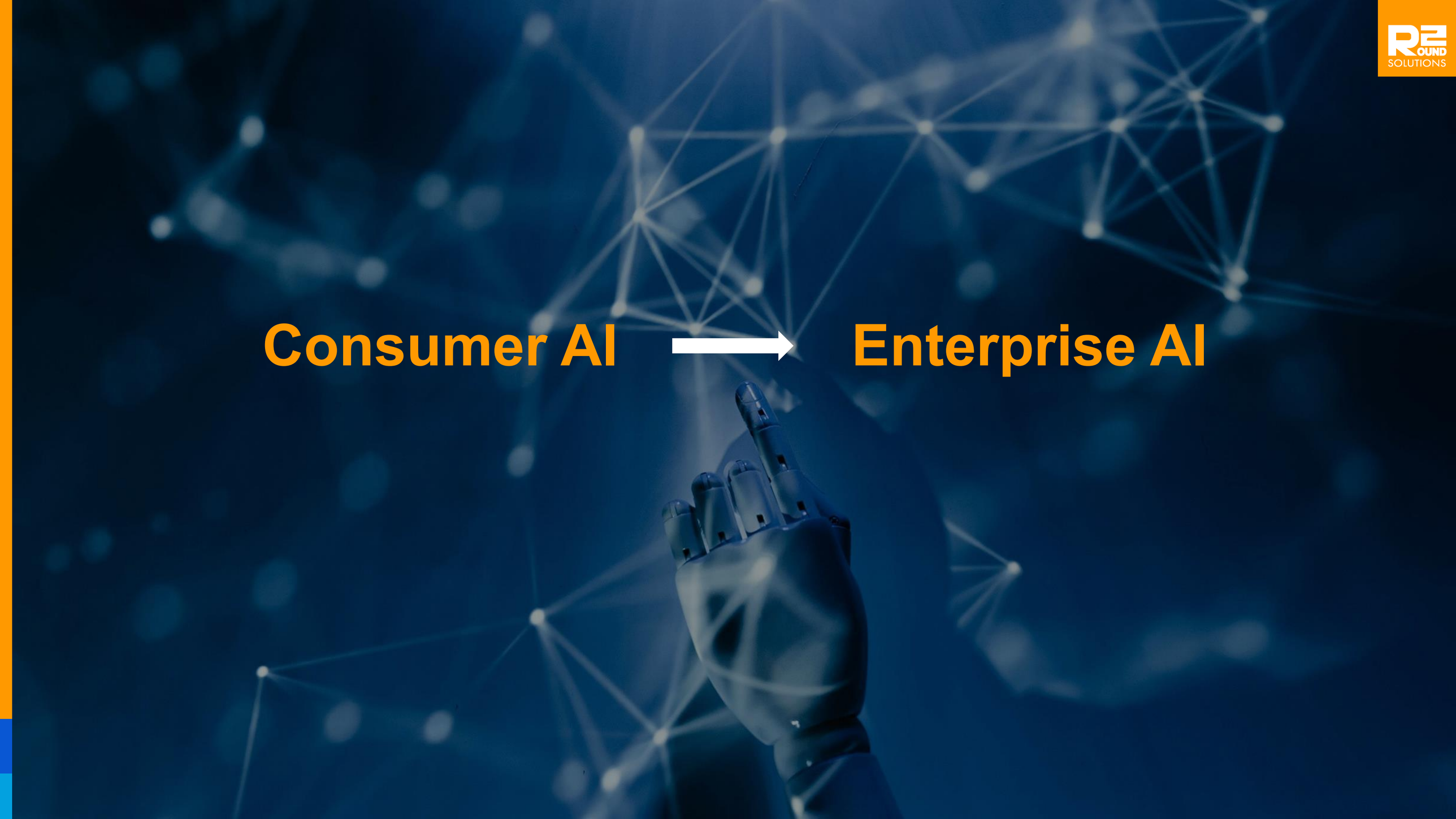
Our Services

- **Design, Implement, and Rollout** Corporate Standards and Enterprise Solutions
- **Review and Improve** Platforms & Process for new/existing Business Entities
- **Develop Digital Strategy** for transformation toward new technology and process
- **Successfully execute** technical implementation and support
- **Help Adopt the new systems & processes** with strong sustainability concept

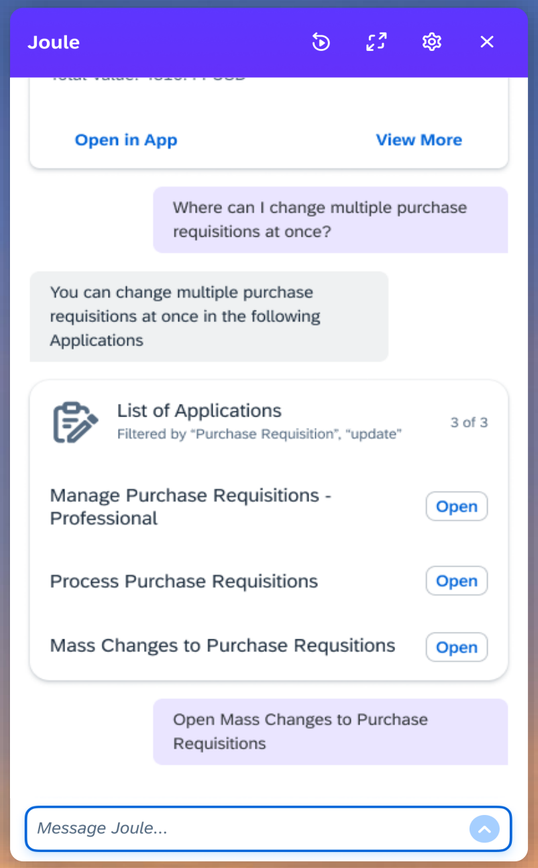


R2 REGIONAL PROJECTS SUCCESS

Thailand / Vietnam / Philippines / Indonesia / Malaysia / Singapore / Sri Lanka / Bangladesh / India / China / Japan

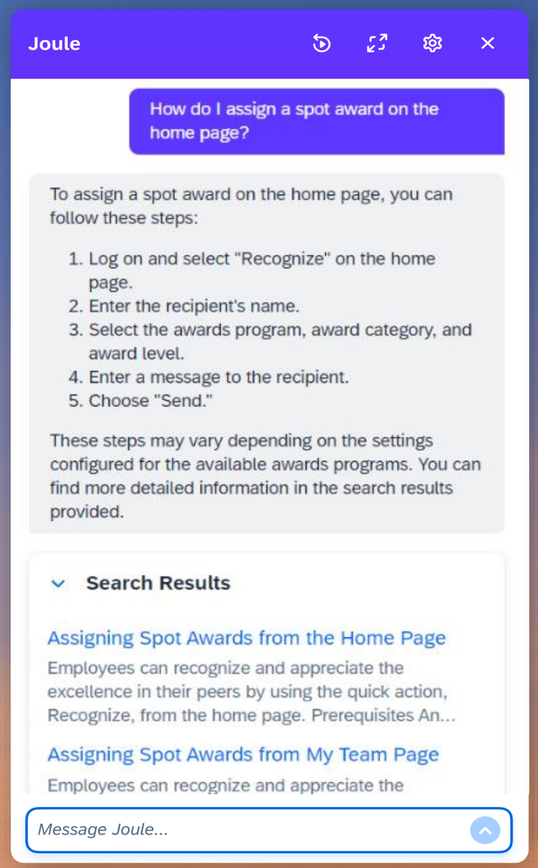

Consumer AI
Enterprise AI

Enterprise AI



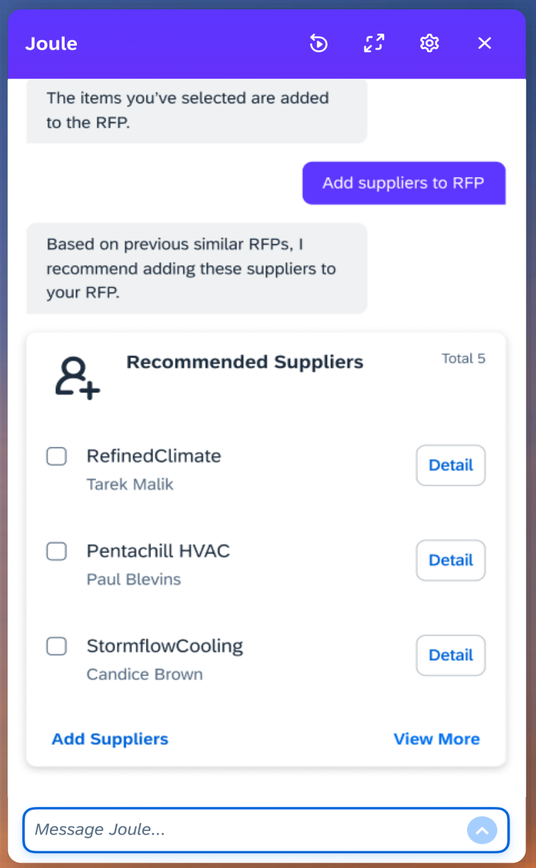
Show me where…

Quick links to applications for the next task



Tell me how…

Expert advice on using applications



Do this task…

Automation that gets work done without the UI

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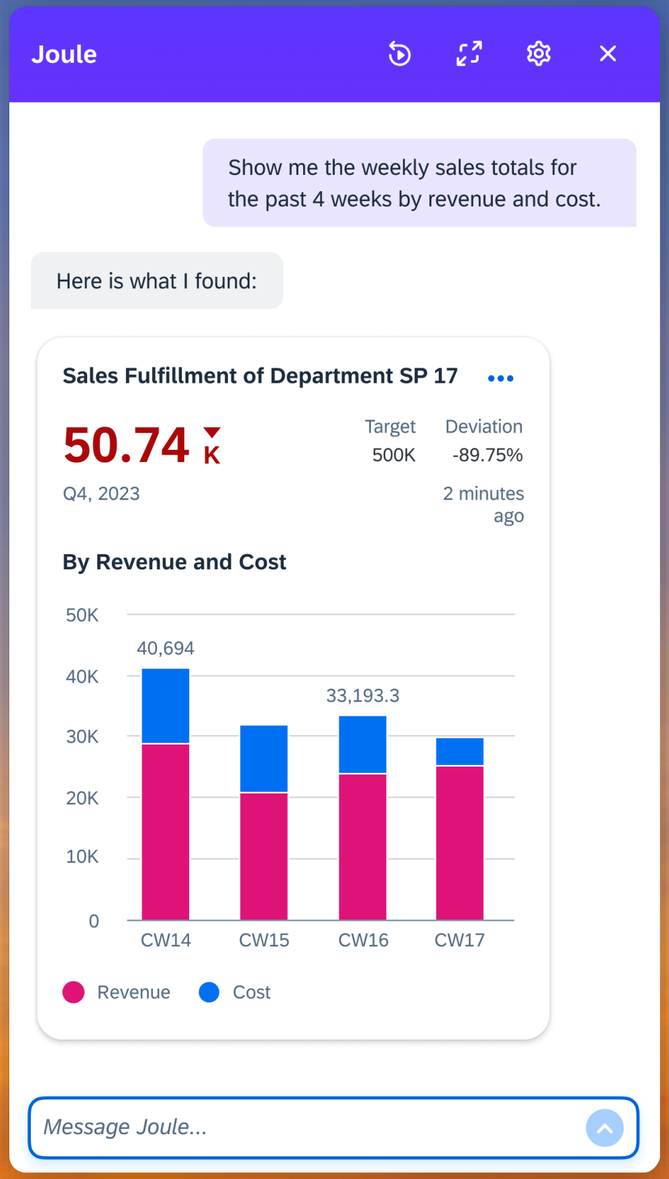
Enterprise AI



Native access to your data

Saves time, cost, and data duplication

Data context

Democratizes access to insights

Existing role-based access

No extra work, complexity, or risk

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Enterprise AI



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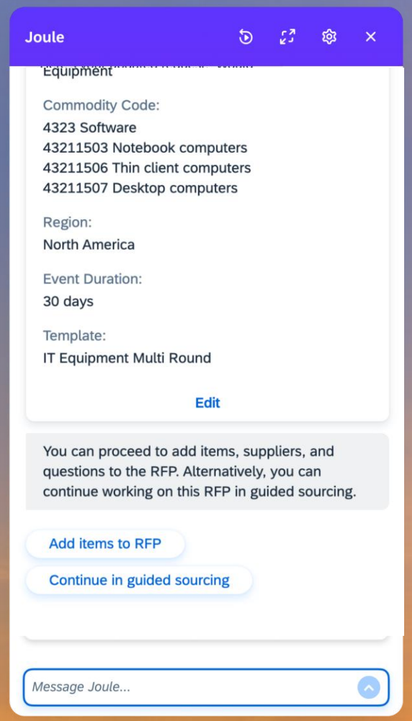
Enterprise AI

transform every business function

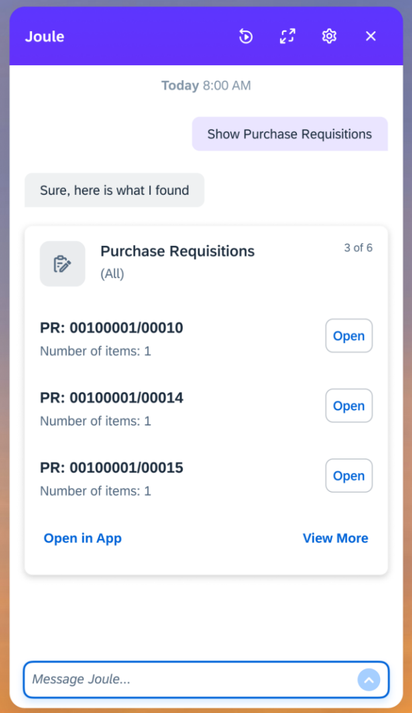
Sourcing

RFP creation



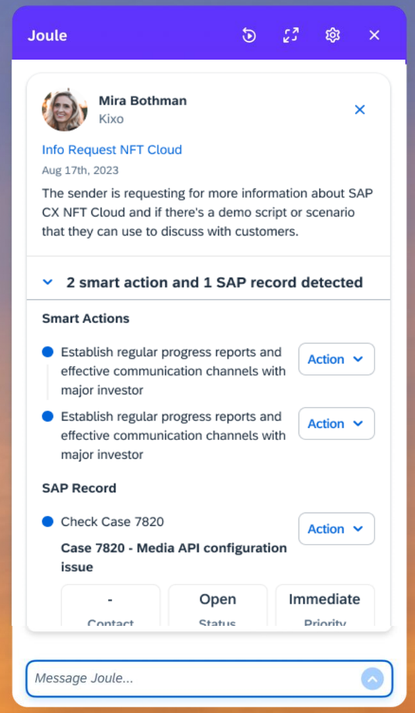
Procurement

Operational purchasing



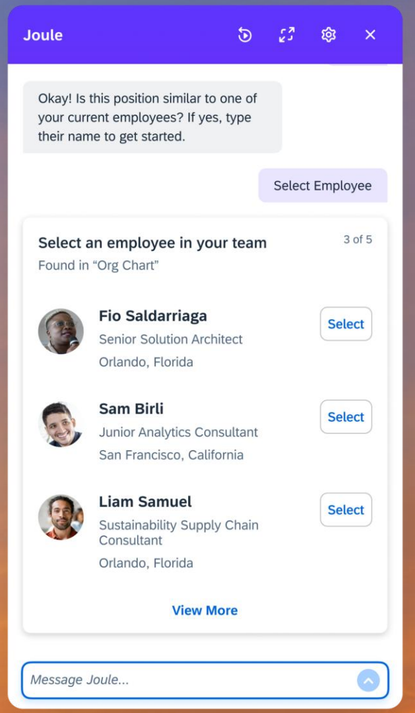
Sales

Sales management



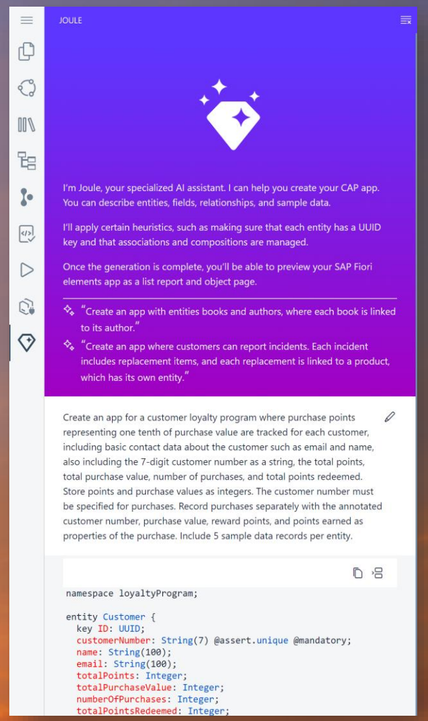
Human Resources

Recruitment



IT

Code generation



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Fundamentals



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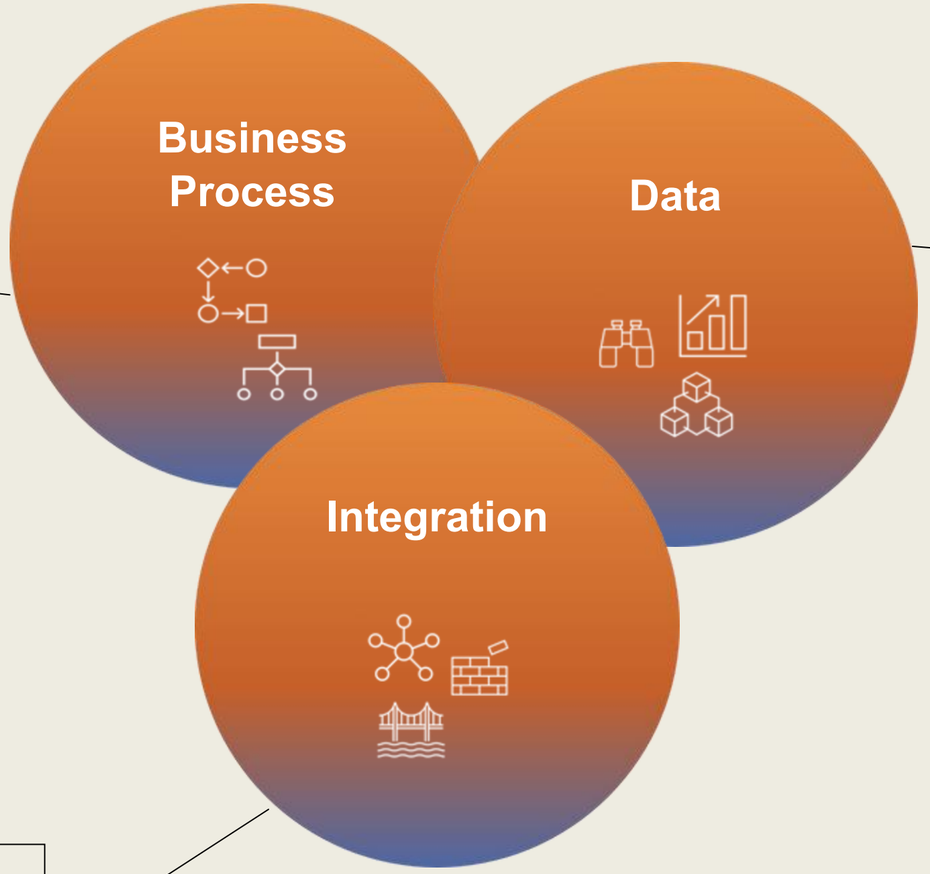
Fundamentals : sample critical topics

- **Process Standardization**
- **Process Improvement**
- **Process Governance**



- **Reporting Principle & Policy**
- **Data Governance**

- **Process Integration**
- **Platforms Integration**
- **Data Integration**

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Robotic Process Automation



Simplified User Interaction

Reduce user's effort in data input, validation, transaction process, etc.



Flexible Marketplace Integration

Integrate with web-based platforms or marketplaces with higher flexibility and lower effort

ERP

embedded with

Automation



Smart System Connectivity

Get/Send data to various systems & databases and replace the traditional ways of integration



Seamless Software Compatibility

Easily work with various common software



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Robotic Process Automation - some use cases

Business Unit	Process
Finance	• Bank Reconciliation (Bank-in, Bank out) • E-Payment reconciliation • Petty cash (payment without PO) automation • Cash flow daily report • Maintain exchange rate • Supplier invoice management & posting • Customer invoice management & posting • Customer e-receipt automation • Asset creation • Trial balance report, detailed balance sheet • Financial closing automation • Budget controlling automation
Procurement	• PR to PO Automation • PO confirmation • Asset Procurement Automation • Sourcing data preparation for BI • Supplier quotation comparison • Supplier analysis report automation • Supplier invoice status check • Supplier down payment request, credit block alerts
Warehouse & Operation	• Physical inventory count & adjustment • Stock Check & Run MRP • Production forecast

Business Unit	Process
Sales & Customer Services	• Sales order creation automation (retail, modern trade, e-commerce, CRM) • Customer inquiries, FAQ automation • Competitor analysis reports • Customer credit reports • Maintain product catalog
HR	• Candidate profile management • Integration HR self-service portal to core HR app • Employee asset management
Engineering	• SAP PM (work order, notification) to field service app • Corrosion data import & export • Shutdown planning data preparation
Cross department	• Maintain Master Data • Data preparation for BI analytics • BAPI integration (Database to Database Integration) • Maintain password • Intercompany transaction • Contract expiration & Renewal management • Document extraction • Extract data from email • Email automation & alert • Workflow automation

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